

### ENVISIONING A CAREFULLY DESIGNED FUTURE



## ABOUT US

Headquartered in Dubai, Grandis is a private regional investment firm that develops forward looking strategies in the healthcare sector spanning the GCC region. Striving to further develop Dubai as a viable and competitive healthcare center, we support the DHA's objective of providing healthcare in line with the best global practices, fostering innovation in all health-related sectors and becoming a medical hub for the region by attracting investors.

With a constant pursuit of innovation and a sustainable business model, we continue to strengthen our position in the UAE with prudent investments. Since our founding, we have applied our strategies and deep experience, backed by data-driven insights, to offer forward thinking solutions that create positive impact for our investors, employees and communities. In the simplest of terms, we offer our clients the best investment success at Grandis.

Finally, we pledge to keep to our ethos of always holding our clients first and always ensuring our practices are always held to the highest standards.



We believe the UAE's unique investment climate provides a number of investment opportunities in the healthcare sector. Several key drivers make us confident of our strategy. GRANDIS



Aside from government support for healthcare development, the strategic location offers easy access from Asia and Europe, giving the UAE a strong position to grow as a health tourism hub. Approximately 326,000 health tourists are welcomed in Dubai every year, generating over AED 1 billion in total healthcare revenue. 52% of all health tourists are from Asia and Europe. These figures are expected to grow, especially as landmark projects and infrastructure such as Expo 2020 are opened to the public.

A growing population in the UAE entails a greater need for health services while a mandatory health insurance law enacted in 2014 saw every employee and dependent residing in Dubai medically insured by the end of 2017. In the years after, healthcare expenses reached AED 17.5 billion while the share of private insurance skyrocketed to approximately 60%. These figures are sure to increase as a mandatory medical insurance law for the UAE is set to be unveiled by the Federal government in the future.





A key factor is the Dubai Healthcare Authority's commitment to ensuring the availability of quality medical insurance programmes, improving medical services to the highest international standards as well as providing the required infrastructure for investments in healthcare. Two dedicated free zones, DHCC and DSP, aid the development of healthcare, wellness, pharmaceutical and other life-science sectors. In addition, new legislation will soon allow 100% foreign ownership of onshore companies and a new 10-year visa programme has been rolled out.



## OUR TEAM

Grandis is dedicated to operating with a sustainable and transparent business model that values the concerns of our investors.

We consist of a team of talented and highly experienced individuals, devoted to achieving the best results and equally committed to the economies and communities impacted by us. This is clearly noticed by our investments in the healthcare industry.

Our working culture is one where teamwork and friendship are prioritized, a culture that we strongly believe coaxes the best out of our team while simultaneously encouraging higher productivity and most importantly, innovation. Thinking outside the box is encouraged and a clear, transparent flow of communication creates room for brainstorming, financial rethinking and dynamic ideas. We are constantly focused on growing and our carefully chosen team reflect these goals.





### **OUR VISION**

Our vision at Grandis is to become a leading privately-owned investment firm in the GCC region, supporting the UAE and Dubai in turning the city into a major medical hub and creating value for our investors, all the while closely adhering to our commitments as well as the communities that rely on us.



# PORTFOLIO

Grandis is focused on building a number of strategic investments in the healthcare sector, both within the UAE as well as the GCC region. We have begun the Dubai expansion of Barraquer Spain, a leading ophthalmology center located in Barcelona, with the aim of providing world-class healthcare services and further establishing Dubai as an international medical hub.

Our shareholders have a strategic vision to build an investment portfolio that includes several healthcare institutions and is a testament to our long-term commitment to improving the medical infrastructure in the UAE and surrounding region.





#### WHY GRANDIS ?

At Grandis, we strive for growth in carefully identified healthcare opportunities that benefit our shareholders. With years of experience and data driven selections, we identify sound, long lasting opportunities that will create steady value for our stakeholders. At the same time, we aim to build trusting and long term relationships with other companies that share our objectives.

Additionally, we build a strong relationship with our stakeholders through transparent and sustainable practices. All investment decisions are made after considering the insights of our diverse analysts and portfolio managers which when backed up with data, leaves our portfolio managers well placed to position portfolios in anticipation of changes and market interruptions.



## CONTACT US

Grandi operates from its headquarters in Dubai, UAE.

Ways to connect:



We pride ourselves on being more than an investment service firm. The people that make Grandis are creative-minded, innovative when it comes to investment strategies and are leaders in the industry. You'll find a work culture that places a high emphasis on collaboration, empowering you and your team to achieve the best. Get in touch with us today if you think you are a right fit.





### BARRAQUER

Grandis Investment has begun the international expansion of Barraquer Spain, a leading ophthalmology center in Barcelona dedicated to the research, treatment and management of eye conditions. With the aim of taking ophthalmology in the region to new heights, this venture brings world renowned Barraquer eye care and patient care to the UAE. The state-of-the-art eye center has finished construction in Dubai Healthcare City and operations are expected to commence in the second half of 2021.







EMAAR BOULEVARD PLAZA TOWER 2 - OFFICE 2404 PO BOX 555598 - DUBAI, UAE +971 4 270 1111